



CUSTOMER SUCCESS STORY

Developing a True Partnership with RES, a Renewable Energy Leader



In 2017, in need of skilled tradespeople and skilled and general laborers for a large-scale solar project in a remote area of Northern Utah, RES (Renewable Energy Systems) partnered with PeopleReady Skilled Trades.

"We were looking for a staffing partner that would be responsive to our unique labor needs," says Jaryd Eichinger, commercial manager at RES. "They stepped up to the challenge."

Since 2017, we've dispatched more than 3,500 tradespeople to 17 RES projects across eight states. Throughout our partnership, we've completed seven utility-scale solar projects, totaling 1.25GW.

"We were looking for a staffing partner that would be responsive to our unique labor needs and they stepped up to the challenge. It's a partnership every time we come to a new project."

JARYD EICHINGER COMMERCIAL MANAGER, RES

BY THE NUMBERS



2017 First year of partnership



3,500 Workers dispatched since 2017



1.25 GW of solar installed on utility-scale projects

17 Projects completed



States: CA, IA, NV, OH, OK, TX, UT & WI



<1.0 TRIR rate

<30%

Worker turnover rate (down from 70%)



WHY THIS PARTNERSHIP WORKS

Why does the world's largest independent renewable energy company turn to us year after year for qualified skilled tradespeople and laborers? Because RES knows it can count on us to provide the following.

A SKILLED WORKFORCE

From licensed electricians that meet a specific state's requirements to licensed welders with the credentials needed for certain jobs, RES knows we can deliver. RES also appreciates that we're "willing to help and excited to find solutions," says Jeremy Teresinski, RES project manager. By drawing from our nationwide pool of skilled solar workers, we've helped RES reduce turnover and save on training hours. In fact, RES credits us with a substantial drop in turnover rate on one project: from 70% to their goal of under 30%.

ONSITE MANAGEMENT

By having our managers onsite to provide support for daily operations and safety practices, the RES team is able to better manage overall site productivity. This support helps keep projects on budget and on schedule. PeopleReady's onsite managers, Eichinger says, do an exceptional job of keeping RES informed of potential issues — and then taking the initiative to find solutions instead of looking to RES to do so. "By the time it gets to us, it's already complete. We don't have to get involved. They're always managing it, which means we don't get taken away from our goal of safely completing renewable energy projects."

RESPONSIVENESS

Many RES projects are in remote areas and constructing them takes a lot of workers. "Having a partner that's responsive to our needs and communicates and gives honest feedback is appreciated," Eichinger says. The company highly values our responsiveness at every level, from onsite managers to payroll personnel. "They all understand we need to deal with issues quickly so we can focus on business," he says. "We're all aligned." One example he cites of our willingness "to go above and beyond" was creating a solution to better integrate the RES and PeopleReady timekeeping and financial systems. "It's working really well," Eichinger adds.

SAFETY FIRST

From safety-specific assessments for each worker to onsite, safety-specific training prior to the start of every RES project, we demonstrate safety is our No. 1 priority and RES knows it. Our Right Match Dispatch means we're not just matching RES with the first available workers. They're getting tradespeople who have the skill level and experience needed for their solar projects. The result: The Total Recordable Incident Rate (TRIR) is below 1.0. "We take safety very seriously at RES," Eichinger says. "We expect that from all of our partners."

ABOUT RES

RES is the world's largest independent renewable energy company. At the forefront of the industry for nearly 40 years, RES has delivered more than 21GW of renewable energy projects across the globe and supports an operational asset portfolio exceeding 7.5GW worldwide for a large client base. RES employs more than 2,000 people and is active in 10 countries working across onshore and offshore wind, solar, energy storage and transmission and distribution.

ABOUT PEOPLEREADY SKILLED TRADES

PeopleReady Skilled Trades is a specialized division of PeopleReady, a TrueBlue company (NYSE: TBI). Since 1987, we have connected tradespeople and work across a wide range of trades, including renewable energy/ solar, carpentry, electrical, plumbing, welding and more. Whether you need a single tradesperson or require a coordinated effort to dispatch skilled workers across multiple projects, we ensure you have the right people with the right tools, on-site and on time.

READY TO SEE WHAT PEOPLEREADY SKILLED TRADES CAN DO FOR YOU? CONTACT US TODAY.

🔇 877.338.1039 🛛 🖂 s

Salesinguiries@peopleready.com

skilled.peopleready.com