

## Long-Term Partnership Supports Complex Healthcare Construction Projects



### CLIENT

A Northern California–based general contractor with more than 40 years of experience specializing in healthcare and medical construction.

### KEY STATS



20-year partnership built on trust and performance



16,000+ hours worked since 2021



Coverage across 10 markets and 5 states with the majority of work in California



High responsiveness, with most assignments filled for short-term needs, while maintaining the capability for longer-term projects

### CHALLENGE

Working in sensitive healthcare environments requires a higher standard of workforce support. The client needed a staffing partner that could consistently deliver qualified tradespeople who meet strict safety, cleanliness and professionalism requirements.

Their projects include hospitals, imaging centers, surgical facilities, and cancer treatment centers — often operating in active, highly regulated environments across the western United States. In addition, project demands frequently shift. Tight schedules, evolving scopes and urgent last-minute needs require a workforce partner that can respond quickly without sacrificing quality. Compliance with prevailing wage requirements and the ability to support both skilled and semi-skilled roles add another layer of complexity.

### STRATEGY

The PeopleReady Skilled Trades (PRST) team built a long-term, relationship-driven approach focused on reliability and adaptability. PRST maintained flexibility in sourcing and workforce deployment, ensuring coverage across multiple regions and project types. Whether supporting planned labor needs or responding to urgent requests, the team remained responsive and solutions-oriented.

### RESULTS

Over approximately 20 years, PRST developed strong superintendent-level relationships and a deep understanding of the client's expectations across projects and markets. This allowed the team to consistently deliver workers aligned not just on skill, but on jobsite standards and culture. By prioritizing consistency and communication, PRST positioned itself as a dependable extension of the client's operations rather than a transactional vendor. The client continues to rely on PRST across projects and locations, reducing the need to source alternative staffing providers and reinforcing jobsite confidence through dependable workforce delivery.

### Team PRST builds with you

Looking for skilled tradespeople for your next project? Visit [skilled.peopleready.com/request-tradespeople](https://skilled.peopleready.com/request-tradespeople).